



No. 3 – December 2010
C 46321

Contents

Congratulations Qatar 2022	1
Qatari Ambassador H.E. Abdulrahman Al-Khulaifi meets German President H.E. Christian Wulff	3
German exports to Qatar rise to more than EUR 1 bn	6
Qatar's Foreign Trade	6
Small and medium business boost	7
Qatar Foundation plans to open two new research centres	7
Great potential ahead for GCC construction industry	8
Doha Metro Project moves ahead	9
Qatar to tender construction contract for Lusail Expressway	9
Increase in MENA Energy Investment	10
Qatar to invest USD 20 bn on power, water and desalination	10
Turning the Qatar National Vision 2030 into a reality	11
Qatar as leading market for ICT investment in Middle East	12
Dohaland showcase Musheireb at EXPO REAL 2010 in Munich	13
Qatar Airways best airline in Middle East	13
News in brief	14
Job Opportunities	15
Exhibitions	15
Tenders	15
Board of the German Near and Middle East Association	16
Imprint	16

CONGRATULATIONS

Q
A
T
A
R

2
0
2
2



Qatar - German - Business - Forum
Doha - Berlin

Email:
QGBF@Qatar-German-Business-Forum.com

Internet:
www.Qatar-German-Business-Forum.com



NAH- UND MITTELST-VEREIN E.V.
GERMAN NEAR AND MIDDLE EAST ASSOCIATION

NUMOV services since 75 years:

- Extensive consulting
- Initiation and extension of cooperation
- Up-to-date business information
- Providing market information
- Supporting market entries
- Analysis of economic and business trends
- Promotion of import and export
- Information on projects and tenders
- Business delegations
- Representation of Interests
- Training, Lectures, Seminars and Conferences
- Match-making events
- Project-Hotline
- Bi-monthly Magazine "Near and Middle East Economic Forum" (Wirtschaftsforum Nah- und Mittelost)
- Near and Middle East Economic Handbook
- Founder and coordination office of the Federation of European Near and Middle East Business Associations
- German Orient-Foundation / German Orient-Institute
- German-Egyptian Economic Council
- Saudi German Business Dialogue
- German-Yemenite Forum
- Qatar German Business Forum
- NUMOV Junior Section
- NUMOV Senior Consultants Section

www.numov.de
numov@numov.de

Chairman Martin Bay, CEO Helene Rang,
Honorary Chairman Dr. Gerhard Schröder,
Former Chancellor of the Federal Republic of Germany

Editorial



Dear Readers, dear Members,

It is my pleasure to announce the exciting news of Qatar's success and to congratulate Qatar to host the FIFA World Cup 2022 as the first Arab country ever to stage this event, as has been decided on December 2nd, 2010, in Zurich. Despite its small population and the soaring heat expected for the months of play, Qatar made its bet and beat promising challenger states. Following the sparkling award of the FIFA World Cup 2022, HE Sheikh Mohammed bin Hamad Al-Thani, Chairman of the Bid Committee, pledged to invest USD 3 bn on nine new and three older stadiums using solar technology to cool down the temperatures, as well as another USD 20 bn on infrastructure. This makes evident the current dynamic developments in the Near and Middle East which Qatar finds itself in the midst of.

In this edition, we cover many remarkable economic activities and interesting topics concerning the energetic State of Qatar. One of the highlights is the state's ambitious National Vision for 2030, such as tremendous investments in electricity infrastructure and water supply management, spending in the Qatar Science and Technology Park (QSTP), the New Doha International Airport and other projects. Also, especially worth mentioning is the country's great potential in the field of construction business, leading to an expected annual growth rate of 12% between 2010 and 2014. As part of the huge number of construction projects, the EXPO REAL 2010 in Munich offered a great opportunity to showcase Qatar's most striving 'Musheirab'-project, namely the world's first sustainable downtown regeneration project.

I hope you will enjoy this edition of Qatar German Business Forum and wish you a pleasant reading.

With kind regards,

Helene Rang
QATAR-GERMAN-BUSINESS-FORUM

Qatari Ambassador

H.E. Abdulrahman Al-Khulaifi meets German President H.E. Christian Wulff



H.E. Christian Wulff, President of the Federal Republic of Germany and H.E. Abdulrahman Mohamed Sulaiman Al-Khulaifi, Ambassador of the State of Qatar to Germany

On Wednesday, September 15th, 2010, the German Federal President H.E. Christian Wulff received the Ambassador of the State of Qatar, H.E. Abdulrahman Al-Khulaifi, for bilateral talks in his office in Bellevue Palace in Berlin. The main aspect of His Excellency's visit to Bellevue Palace was to discuss issues and developments of international as well as regional character. The talks aimed at further strengthening the friendly bilateral ties between Germany and the State of Qatar, which have created a good tradition of mutual political visits and exemplary bilateral trade in recent years.

As stated by the German Federal Minister of Economics and Technology, H.E. Dr. Rainer Brüderle, economic ties between Germany and Qatar are excellent and offer good opportunities for developments on both sides. As Qatar investments in Germany have shown, the country is considered an extremely attractive location in the EU, just as reciprocally planned investments by German companies in the state of Qatar, including the sectors of energy and infrastructure, provide great opportunities for small and medium sized businesses.

The meeting of H.E. Abdulrahman Al-Khulaifi and H.E. Christian Wulff attaches great importance to further improving business relations between Germany and the State of Qatar and furthermore provides an essential aspect for successful future developments of business relations between the GCC region and countries of the European Union. 

continued from page 1



Al-Khor Stadium



Al Rayyan Stadium



Al-Wakrah Stadium



Al-Shamal Stadium

A dream came true for football fans in Qatar and throughout the whole region: Qatar will host the FIFA World Cup 2022.

Today we will celebrate, but tomorrow the work begins. We acknowledge that there is a lot of work ahead, but we promise that we will deliver. We will deliver with a lot of passion and make sure that this is a milestone in the history of Middle East and the history of FIFA. So thank you again for making this dream to come true and I hope to see you all at the opening match in 2022." These are the words of H.E. Sheikh Mohammed bin Hamad bin Khalifa Al Thani, Chairman of Qatar's bid to stage the 2022 FIFA World Cup. With a population of just under one and a half million, he believes one of Qatar's great attractions would be exactly its compactness. Compared with many of the large nations who have previously hosted the World Cup, Qatar is geographically relatively small. The close proximity of its stadiums and venues to one another would mean that officials, the media and fans would not have to take flights or travel long distances between them.

Qatar also plans to improve its transport infrastructure as a whole, with projects like the New Doha International Airport, due for completion shortly, and the metro rail network projects to be implemented and completed over the next few years. All the stadiums shall be connected to a new and effective metro network currently being planned by Deutsche Bahn AG. The New Doha International Airport which is due to open in 2011 aims to provide high levels of service and state-of-the-art facilities, highlighting Doha as a transport hub. Superfluous to mention that the presence of this world renowned event will bring the Qatari tourism sector a huge step forward as well as giving the region

an enormous confidence boost. Adding to the practical advantages of the hosting of the Football World Cup 2022 in Qatar, football fans around the world will be able to enjoy the competition at a comfortable time thanks to Qatar's favourable time zone. Communications Director of the Qatar 2022 Bid Committee, Nasser Al Khater, claimed that Qatar has the potential to attract as many as 3.2 billion viewers at prime time.

Qatar has previously hosted global sporting events, but never in the summer. A new cooling system, which is being developed with the help of German engineers, dispels all doubts about crippling Qatari summer temperatures which can reach up to 40°C and usually do not drop below 30°C.

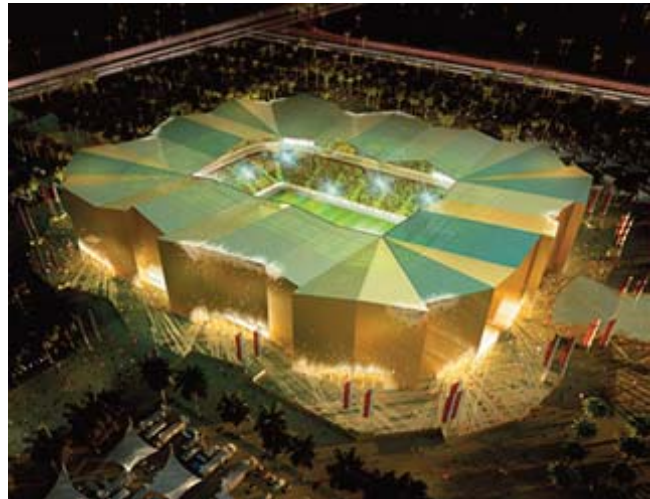
The plan is to build nine new fully air-conditioned open-air stadiums, both on the pitch and in the spectator area, that work using solar power. Solar thermal collectors and photovoltaic panels on the outside of the stadiums and on their roofs will store energy from the abundant Qatari sun. It will be used to cool water, which in turn will cool air before it is blown through the stadium, keeping temperatures below 26°C.

This is said to be the first time that these technologies will be combined to keep a stadium cool. Stadium seats will be cooled using air pumped at the spectator ankle zone at a temperature of 18°C, guaranteeing a laid-back spectacle for the football fans. In addition, the photovoltaic panels will export electricity to Qatar's national grid, which will make the cooling system carbon neutral and thereby highly exemplary on the ecological level.

The State of Qatar is planning to invest 2.3 bn US-\$ into the event. 



Doha Port Stadium



Umm Salal Stadium



Al-Gharafa Stadium



Qatar University Stadium

German exports to Qatar rise to more than EUR 1 bn

The Federal Republic of Germany again ranks second among the State of Qatar's largest exporting countries. With exports worth more than EUR 1 bn Germany could also show its Qatari partner, that it "has overcome the worst economic crisis after the Second World War and is surging ahead in the economic field with a stable euro", German Ambassador to the State of Qatar H.E. Anne Ruth Herkes said during the celebrations of Germany's National Day on 3rd October 2010 in Doha.

The Minister of Culture, Arts and Heritage H.E. Dr. Hamad bin Abdulaziz al Kuwari attended the celebrations as a special guest.



2nd from left: H.E. Dr. Hamad bin Abdulaziz al Kuwari, Minister of Culture, Arts and Heritage of the State of Qatar and H.E. Anne Ruth Herkes, Ambassador of the Federal Republic of Germany to the State of Qatar

Addressing a large number of honourable guests, H.E. Anne Ruth Herkes said that the relations between the two countries were getting stronger after the recent visit of German Chancellor H.E. Dr. Angela Merkel to Qatar in May 2010 and the return visit by the Emir H.H. Sheikh Hamad bin Khalifa al Thani to Germany in September.

Furthermore, the ambassador praised the important political and economic role of Qatar in the region and beyond. H.E. Anne Ruth Herkes said that Qatar was a role model for many countries, politically in its function as a successful mediator in regional conflicts and economically as a trustworthy business partner and an important global player.

State representatives and officials also celebrated Germany's National Day dedicated to the country's re-unification 20 years ago and symbolising the end of the Cold War conflict in Europe. It was the first National Day celebrations for H.E. Anne Ruth Herkes since she became Ambassador in July 2010.

Qatar's Foreign Trade

Qatar's Foreign Trade (billion US \$)		2007	%	2008	%	2009*	%
	Import	19,8	+33,8	25,1	+26,8	20,9	-16,9
	Export	41,5	+21,8	54,9	+32,3	33,3	-39,4
	Balance	+21,7		+29,8		+12,4	
*Estimation							
Germany's Foreign Trade with Qatar (billion EUR)		2008	%	2009	%	January - June 2010	%*
	German Imports from Qatar	0,03	+56,9	0,07	+119,0	0,05	+176,9
	German Exports to Qatar	1,60	+43,4	1,07	-32,8	0,45	-22,2
	Balance	+1,56		+1,00		+0,40	
*by comparison to previous year's period							
EU Foreign Trade with Qatar (billion EUR)		2008	%	2009	%	January - June 2010	%*
	EU Imports from Qatar	2,92	+57,5	3,20	+9,6	3,09	+121,6
	Eu Exports to Qatar	6,62	+5,7	5,31	-19,7	2,31	-18,6
	Balance	+3,70		+2,11		-0,78	
*by comparison to previous year's period							

Source: Germany Trade & Invest

Small and medium business boost

Small and Medium Enterprises (SMEs) are being regarded as key in diversifying the industrial base of the Qatari economy. Despite an increasing level of output over the last three decades, the GDP in Qatar has remained at a level lower than expected. To counter this, Qatar is striving to increase its number of SMEs and boost GDP.


In April this year, a big step towards this goal was achieved through an agreement signed between the Qatar Development Bank (QDB) and Qatar National Bank (QNB). This agreement has been described as the first of its kind in Qatar and will see the two banks cooperating in a Memorandum of Understanding (MoU), "Al Dhameen", a loan assurance program for SMEs in

Qatar. Al Dhameen program aimed at stimulating lending to SMEs and improving accessibility of loans for SMEs. The project is to be gradually introduced to all banks operational in Qatar starting with the QNB.

Executive President of Qatar Development Bank, Mansour Bin Ibrahim Al Mahmoud, remarked that the bank could expect to receive as many as 200 applications for setting up SMEs in the first year of the agreement, amounting to as much as QAR 280 million. By the fifth year, he predicted 1,400 SMEs amounting to QAR 2 billion. According to Saeed Mubarak Al Kuwari, Director of the Industrial Development Organization at the Ministry of Energy and

Industry, reported the present number of SMEs in Qatar to have reached 528, employing around 37,000 workers and amounting to QAR 280 million.

The QDB also announced in May this year its goal of boosting SMEs in the fisheries sector. Now, loans of up to QAR 250,000 per "dhow" (a traditional Arabic sailing vessel) are available, with a maximum of QAR 750,000 for 3 dhows owned by one person.

These initiatives are viewed as key in realising the Qatar National Vision 2030, aiming to transform Qatar into a nation capable of sustainable development with a high standard of living for its population. 

Qatar Foundation plans to open two new research centres

Qatar Foundation (QF) has recently unveiled plans for two new research centres to be implemented over the next few years. The Qatar Biobank (a cryogenic storage facility to archive biological samples) will aid the key application of genetic and personalised medication in the country. The Qatar Cardiovascular Research Institute will operate as an important research and technique provider in the medical field. The institute will aim to improve the cardiovascular health of patients and bring together the efforts of practitioners in the field. Both Centres are part of the Qatar Science & Technology Park (QSTP) project, nearing its first phase of completion. Within this project the research institutes belong to the framework of the QF's Biomedical Research Institute.

The Qatar Biobank is being jointly developed by Qatar Foundation (QF), Supreme Council of Health (SCH) and Imperial College London. According to the agreement signed between QF, SCH and Imperial College London the first three years will be spent establishing facilities and protocols and standard research procedures. After this

time, the Institute will be solely managed and run by SCH. It aims to have around 100,000 participants within the next six years. The Biobank plans on gathering data on Qatar and South-East Asian populations. This data will include biometric measurements, lifestyles, environmental exposure and biochemical analysis of blood samples.

The research subjects are planned to be observed for several years in order to make breakthroughs and discoveries concerning biomarkers – a term describing factors in the human body which may be used to predict a disease before its onset. The Biobank will begin with a pilot program of 2,000 participants and hopes to improve public health in Qatar making use of latest screening and data analysis technologies.

The Qatar Cardiovascular Research Institute, the first research centre of QF's Biomedical Research Institute, is being established in cooperation with QAL Advanced Cardiovascular Network and will operate as an important research and technique provider in the medical field. The institute will aim to improve the cardiovascular health of patients

and bring together the efforts of practitioners in the field. QF President, Dr. Fathy Saoud remarked that the QCRC will be key in achieving Qatar's goal of achieving health care and practices in the region. It is hoped that the QCRC will carve out an international reputation in the cardiovascular research field. It intends to create registries for patient suffering from cardiovascular diseases and to better understand the role genetics plays in cardiovascular diseases and focus on detection and state-of-the-art management of heart failure. Furthermore, in following phases of the project, more diverse studies will be performed such as studies into genetic heart diseases.

Qatar Foundation's Biomedical Research Institute aims to offer Qatari scientists unique opportunities to integrate and align and unify biomedical research in Qatar, furthering Qatar as an internationally important research hub. The Qatar Foundation has also stated that its goal is, through these new centres, to develop the spectrum of high quality research in Qatar and develop more opportunities for capacity building in the field of research. 

Great potential ahead for GCC construction industry

Saudi Arabia, Abu Dhabi and Qatar continue to harbor the greatest potential for the construction industry in the GCC market, according to Deloitte Middle East's GCC Powers of Construction 2010. Saudi Arabia currently has a 38% share of the total construction projects with USD 624 bn worth of projects planned or underway.



Downtown: "new office buildings and hotels under construction in the new City Centre district"

In 2011 alone, the kingdom is expected to launch contracts worth USD 86 bn. The United Arab Emirates has a 36% share of the total construction projects in the region, worth USD 958 bn. Between 2010 and 2014 the UAE construction industry is expected to grow by a compound annual growth rate (CAGR) of 9.6%.

Qatar, with 15%, has a smaller percentage of the total construction projects in the GCC, at the same time it is estimated to see its construction industry grow by a CAGR of 12%. This year's publication examined government spending, public infrastructure, going green, urban regeneration, transport infrastructure and affordable housing as the major trends within the GCC.



The New Doha International Airport is designed to handle 50 m passengers a year

"In this year's GCC Powers of Construction report we can see continuation of many of the trends that were born out of the global financial crisis," stated Omar Fahoum, Deloitte Middle East Chairman and Chief Executive. "Prime among these has been the role of government in injecting funds in a bid to stimulate their economies. These funds are being used to target infrastructure and sustainable development, thereby directly benefiting the construction sector."

Next to an overview of each GCC market, the GCC Powers of Construction 2010, also explores issues affecting the construction industry. According to Cynthia Corby, audit partner and construction

industry leader at Deloitte UAE, the 2010 has been a challenging year for the GCC construction sector. Particular contractors were confronted with suspended or cancelled projects while simultaneously

handling increased competition for new tenders. She added that in the key markets of Saudi Arabia, Abu Dhabi and Qatar, this competition has been acuminated by the entrance of international contractors. According to a separate report by UAE-based Proleads Global market research company, the demand for construction in the Middle East is to increase since the industry recovers from the

economic downturn and rise ahead with major development. According to Business Monitor International, the UAE government spent almost USD 12 bn of its 2010 budget on infrastructure projects.

Abu Dhabi alone is likely to spend USD 68 bn from 2010 to 2015 on public transportation. Therefore the sector is giving a substantial boost by government spending on infrastructure projects.

Likewise Ventures Middle East stated for Saudi Arabia allocated USD 3.17 bn in its 2010 budget for construction of roads. In April and May 2010 alone more than USD 14 bn worth of contracts were awarded in the GCC. The firm has further forecast a 10 to 15% rise in contracts awarded in 2010.

With this huge number of upcoming projects in the GCC, manufacturers and suppliers of plant, machinery and construction vehicles will have a great opportunity to capitalize on the regions construction growth.

In addition, the sustained government spending on infrastructure is contributing to the great potential in the key markets of Saudi Arabia, Abu Dhabi and Qatar.

Doha Metro Project moves ahead

Germany's Deutsche Bahn (DB) has received prequalification documents to consult the preliminary design of the Doha metro. As the first part of Qatar's USD 25 bn railway plan, the Doha metro will be an important part of Doha's infrastructure.

The metro will include four lanes with 98 stations with a total length of 300 km running around the city. The railway lines and infrastructure will be through tunnels, overhead railways and at ground level.

Thus it will connect all important locations such as Airport Doha, Lusail urban development area, Education City and West Bay and the business and conference centre. The first phase of Doha metro is the construction of the red line, which will run from Doha city to the New Doha International Airport. Qatar has a well-developed road network with highway systems and ex-

pressways as road travel being the extensive mode of transport. The objective is to develop attractive, efficient and reliable public transport in the country.


This forms the requirements for a comprehensive railway network for future development in the Greater Doha Area and in the state on the whole.

In November 2009, DB signed a memorandum of understanding (MoU) with the local Qatari Diar Real Estate Investment Company to form a joint venture, Qatar Railways Development Company (QRDC), for implementing, developing and managing the concept design for the railway plan.

Doha metro is one part of a larger railway network. The wide network design consists of five modern and flexible railway systems operating across the GCC. The GCC network, which is cur-

rently in planning stage, will connect the six member states, Oman, UAE, Qatar, Saudi Arabia, Kuwait and Bahrain with an estimated 1,940 km long rail network.

The QRDC will build a long-distance railway network for passenger and freight services with connection to the neighbouring countries Saudi Arabia and Bahrain.

It will include a 180km high-speed link from Doha to Bahrain across the Qatar-Bahrain Causeway, where trains will have a maximum speed of 350 km/h; a 325 km freight line, of which 270 km will be used for passenger services, connected to the planned GCC rail network; a long-distance rail transport line of about 100 km to Saudi Arabia with trains reaching top speed up to 200 km/h. When completed Qatar will have one of the most modern metro and railway networks in the world. 

Qatar to tender construction contract for Lusail Expressway

Qatar's Public Works Authority (Ashghal) stated that it will tender the construction contract for the Lusail Expressway by 21st December 2010. The project is worth QR 2.5 bn (approximately USD 687 m) and will be tendered as a single deal.

Jamal Shareeda al-Kaabi, manager of roads and drainage networks design at Ashghal, admitted that the Lusail highway is a complex project and already behind schedule. But he added that it will be tendered within the next 30 days.

Initially the tenders were due in August with an expected construction work period of 36 months. Therefore, the Lusail Expressway could be completed in 2014.

With about 16 lanes, some up to two or three levels, it will be one of the biggest roads in the region. The Lusail Expressway will run from Doha city to Lusail and continue on to the Pearl spanning 12 km. Included in the route are three major interchanges, slip roads, underpasses as well as a bicycle lane.

According to al-Kaabi, two other major road projects will be awarded construction deals before 2011. First is the Dukhan Central which is the second phase of Dukhan highway worth QR 1.5 bn. Second is the F-Ring road, part of Doha Expressway, which will extend from the intersections of Abu Hamur and Al-Muntazah streets to the New Doha International Airport. The road will be about 8 km and include con-

struction of a three-lane dual carriageway, four interchanges, infrastructure and landscape.

The Orbital highway is another major project which is planned with Ashghal currently checking the concept and design before tendering. The Orbital highway will run from Ras Laffan in the north to Masaieed in the south and therefore become Qatar's longest road. All the mentioned projects can be seen in the framework of Qatar's plans to invest USD 20 bn on new roads and related drainage and infrastructure over the coming five years. Qatar's investments in huge infrastructure projects are showing the country's ambitions to foster its strategic and logistic importance in the Gulf countries. 

Increase in MENA Energy Investment

Recent strong oil prices have increased the projected energy investment over the next years in the Middle East and North Africa (Mena) by almost USD 65 bn to around USD 615 bn. One of the main five countries included in this projected increase is Qatar.

The gradual improvement in crude oil prices in the aftermath of the 2008 global financial crisis is encouraging regional crude oil producers to bring shelved projects back online and set up new hydrocarbon projects, mainly in crude oil. According to Apicorp, the Arab Petroleum Investment Corporation who carried out the study, this projection for 2011-2015 was made against the backdrop of a slowly recovering global demand for energy and gradually stabilising oil prices.

The recent Arab Petroleum Investment Corporation (Apicorp) study estimated the potential capital investment in Qatar to be around USD 70 bn. The percent of shelved or postponed projects in Qatar was estimated to be a relatively high 32%. This is a 4% decrease compared with the 36% figure from the last review. This percentage must, however, be viewed in context; the study made the assumption that the moratorium on the further development of the North Field gas reserves would not be lifted.

The main conclusions of the study reflected a positive outlook, stating growth of energy investment is expected to resume and that this recovery will almost certainly be driven by the power generation sector. The study did, however, maintain a balanced view. Although growth is expected to resume, governments and private investors do still face many challenges, needing to step up private investment and maintain momentum. One event is highlighting the need and desire to increase investment in the energy/power sector in Qatar and the Arab

countries is the "GCC Power 2010" conference. This event is taking place from 18th to 20th at the Ritz-Carlton Hotel in Doha, Qatar and is being chaired by H.E. Deputy Prime Minister and Minister of Energy, who is also Chairman of Qatar General Electricity & Water Corporation "KAHRAMAA", Abdullah Bin Hamad Al-Attiyah.

One of the main objectives of the conference is to offer a platform for regional and global platform companies to identify opportunities and forge partnerships. Being the future home of USD 2.6 bn Energy City, the Middle East's first energy business centre, Engineer Ali Mohamed Al-Ali, Manager of GCC Cigre, described Qatar as the perfect country to host the event and emphasize the role of energy in national development.

This year's conference is also expected to be one of the biggest yet and lead to many strategic partnerships and networking opportunities. The event will also feature the 8th Regional Conference for the National Committees of CIGRE in the Arab Countries and the 15th Exhibition of electrical equipment.

Some of the themes which will be discussed over the course of the three day event are: privatisation, restructuring of electricity markets, investments, trade prospects, current technical and management challenges in the power generation and distribution industry. These themes among others will all be discussed by experts and useful insight will also be provided on many themes concerning the electricity industry. The event will aim to improve contacts and partnerships, and aid government officials in making key decisions in the electricity sector. In a wider sense, Qatar will also hope to continue countering the challenges faced in the current economic climate and encourage resumed growth in the energy and power sector.

Qatar to invest USD 20 bn in power, water and desalination

Due to increasing demand for electricity and water in the GCC region, it is expected that Qatar will invest more than USD 20 bn in the coming decade in the field of power generation and water desalination in addition to expanding transmission and distribution of electricity and the water network. Furthermore, the state considers creating alternatives to power and water desalination plants fuelled by oil and gas and switching to solar and nuclear energy.

Consequently, the Power-Gen Middle East Conference and Exhibition, the region's premier power and water conference, held under the patronage of H.E. Abdullah bin Hamad Al-Attiyah, Deputy Prime Minister and Minister of Energy and Industry, visited Doha for the first time from 4th to 6th October 2010. In this context, the significant role of liquefied natural gas (LNG) as a perfect alternative fuel for power generation in GCC states, as well as its availability and lower carbon emission, was emphasized by Sheikh Khalid bin Khalifa Al-Thani, CEO Qatargas.

With a capacity to produce 77 m tonnes per annum of LNG, Qatar is fast approaching a big milestone in this regard.



2nd from right: H.E. Dr. Mohammed Saleh Abdullah Al-Sada, Minister of State of Energy and Industry, visits Qatargas stand at Power-Gen Middle East

Turning the Qatar National Vision 2030 into a reality

After a short economic break in crisis-ridden 2009, the State of Qatar is coming back to the forefront of economic growth and investment opportunities. By the end of this, the International Monetary Fund (IMF) projects an increase in Qatari GDP of 18.5% reaching the pre-crisis level of growth and indicating that the State of Qatar is the fastest growing economy in the Middle East. To ensure this, state officials announced their aim to reach 21% GDP growth during the coming year 2011.

Although being aware of the fact that the global crisis is not yet over and economies are still vulnerable and have to make adjustments, the State of Qatar has turned its focus again to the Qatar National Vision 2030 for sustainable development that had been proclaimed by H.H. Sheikh Tamim bin Hamad al Thani, Heir Apparent of Qatar in July 2008.

The National Vision has aims to transform Qatar into an advanced country by 2030, capable of sustaining its own development and providing a high standard of living for its people for generations to come. Therefore it provides a framework within which national strategies and implementation plans can be developed.

As a next step for the vision's implementation, a committee set up of the Supreme Council for Economic Affairs and Investment, which is chaired by H.H. Sheikh Hamad bin Khalifa al Thani, will determine target rates from 2014 on. Strategies on how to save economic growth rates of more than 9% p.a. will be worked out by that committee consisting of the Prime Minister, his Deputy and the Ministers for Foreign Affairs, Energy and Industry as well as Economy and Finance.

The latter, H.E. Yusuf Hussain Kamal, further explained the current implementation status of the Qatar National



The Pearl Island

Vision 2030 at the opening session of the Qatar Global Investment Forum on 2nd November 2010 in Doha.

So far, the first phase has been a strategy starting from the beginning of 2011 until end of 2016. Its goal is to diversify the country's economic structure by strengthening Qatar's performance in three sectors: health, education and infrastructure. At first, these sectors will be considered core areas in the government budget which is scheduled to be issued on 1st April 2011.

According to H.E. Yusuf Hussain Kamal, 43% of the state budget will be allocated for infrastructure and the government will continue spending on infrastructure projects at the same rate until 2016.

Among other sectors, Qatar will invest tremendously in electricity infrastructure and water supply management (see page 10) as well as in infrastructure for sports facilities, especially in light of the country's efforts to host the

World Football Cup in 2022 (see page 12). Other projects are the Qatar-UAE Causeway, the expansion of the New Doha Port and the Qatar Railway Network.

Also, Qatar will continue spending in the education field through the Qatar Science and Technology Park (QSTP) in order to create a knowledge-based economy to ensure the continued long-term growth. There, professional staff for diversifying the country's hydrocarbon dominated economy will be educated and trained next to professionals in human and social sciences.

Concerning health, the next phases of the QSTP's realization are planned to start after the opening of the first research and medical treatment institutes, the Qatar Biobank and the Qatar Cardiovascular Research Institute (see page 7). Besides, in mid-December the international medical industry community is invited to come to the international healthcare congress and exhibition, Qatar Health 2010, to be held at the Doha Exhibition Centre.

Already a total of 1,700 participants from different parts of the world are said to have registered. Qatar Health 2010 will showcase advances in healthcare research and technology, and provide an international forum for the exchange of expertise between healthcare professionals.


By building in different sectors, the State of Qatar will be very able to diversify its socio-economic structure in the future. While hydrocarbons remain the largest single sector in the economy, there has already been a significant shift away from this dependence on oil and gas. Qatar's hydrocarbons production is set to peak in 2012, with liquid natural gas output expected to reach 77m tonnes that year. Therefore, in the next ten years, the government is looking to make investment of more than USD 123.5 bn in the country, with additional investments abroad also building on the extensive progress already made.

At the Qatar Global Investment Forum, H.E. Sheikh Abdullah bin Saud Al Thani, Governor of the Qatar Central Bank (QCB), stressed the importance of the QCB's role for creating a favourable investment climate in Qatar. He announced the Central Bank's plan to launch the Qatar Credit Information Centre, starting to support the credit sustainable growth from December onwards. In addition, it will provide the banking sector with analytical data.

H.E. Sheikh Abdullah bin Saud Al Thani noted, that the centre will improve the security, effectiveness and efficiency of the banking sector by strengthened controlling mechanisms and an improved sector structure. These moves are not only regarded as reactions to the global financial crisis which is observed strongly by Qatari financial officials whose main task at the moment is to prevent a sudden surge in interest that could cause the economy to overheat. In August, Qatar's reserve

bank had lowered its base rates in an attempt to discourage high levels of capital inflow. In mid-October, QCB said that it was essential to manage liquidity and maintain stable conditions in the financial market, with any large interest rate differential between Qatar and advanced economies potentially encouraging these heavy inflows.

During the crisis, Qatar has invested more than USD 30 bn in global markets through the acquisition of assets. That is why Qatar is highly interested in the global financial negotiations that had been taking place at the G20 summit in Seoul, South Korea, in November. Being member of the so-called "Triple 3" (3G) countries, Qatar is able to play an important role in the post-crisis adjustments of the global financial market.

The 3G is a group of 27 small and medium non-G20 member countries which was initiated by Singapore and established in London in April 2009. 


Qatar as leading market for ICT investment in Middle East

Within the previous years, Qatar has become one of the leading markets for investments in Information and Communication Technology (ICT) in the Middle East with a forecasted growth of 24.5% over the year to come. Due to governmental initiatives, such as liberalisation and privatisation of the telecom industry and setting up of technology parks, as well as heavy investments in the development of Internet infrastructure to compete with the global Internet environment, the industrial sector in Qatar experiences not only growth but emerges as a top tier driver of ICT development and market for ICT spend, which has been granted the highest growth potential in the world.

Accordingly, the presence of Qatari ICT companies at GITECH TECHNOLOGY WEEK, the largest ICT event in the Middle East and Africa, has increased

by 400% compared to 2009. In the framework of the 30th anniversary of GITECH this year, GITECH TECHNOLOGY WEEK ran from 17th to 21st October 2010 at Dubai International Convention and Exhibition Centre, and hosted leading regional and international companies of some of the ICT industry's most respected and experienced professionals, among them 36 German companies. Its largest Qatari contingent, MEEZA, a Qatar Foundation joint venture and managed IT Services and Solutions provider, recently won the Award for Best New Cloud Services in the Middle East. Meanwhile, Qatar's independent telecommunications regulator and government's technology advocate and facilitator, the Supreme Council of Information & Communication Technology, ictQATAR, accelerates the transformation of Qatar into an information-based society. Its vision to connect

people to ICT-technologies, drive economic development and inspire confidence in Qatar's future, leads the company to host the Connect Arab States Summit, which will be held from 28th to 30th November 2010 in Doha. Additionally, a new operator, Vodafone, sets the telecom sector for change in 2010, by entering both the fixed-line and the mobile market and thereby ending the monopoly of Qatar Telecom (Qtel).

In this respect, Qatar offers a plenitude of opportunities to foreign players, such as security for corporate and government networks and Internet services, IPTV, WiMAX, 3G, mobile operators and content & application development. With the Government's determination on establishing Qatar as a leading knowledge-based economy, the development and high spending in various fields, the Qatari ICT sector promises a bright future. 

Dohaland showcase Musheireb at EXPO REAL 2010 in Munich

For the first time, the Qatari leading edge company on architecture and design, DOHALAND, presented its flagship project 'Musheireb', the world's first sustainable downtown regeneration project, at the EXPO REAL in Munich from 4th to 6th October 2010. The exhibition counts as Europe's premier real estate fair of more than 1.500 international exhibitors and visited by numerous architects, developers and real estate professionals from around the world.

DOHALAND, a subsidiary company of Qatar Foundation for Education, Science and Community Development, aims at creating cutting edge urban living concepts based on traditional Arabian architecture and design, combined with the social and cultural heritage of the country. Together with 'Qatar National Vision 2030', a project led by H.H. Sheikh Hamad bin Khalifa Al Thani, Emir of the State of Qatar, the company aspires to transform Qatar into an advanced country, which provides a high living standard for its people, whilst promising a sustainable future for the state. With its new project 'Musheireb', the company plans on rebuilding a 35-hectare site in the heart of Doha to transform the city into a modern, culturally alive and sustainable capital.

At the 'Musheireb' stand at the EXPO REAL 2010 in Munich, the company exhibited various artefacts, images, interactive displays and traditional elements to demonstrate the country's architectural process, progression and origin, ranging from a traditional majlis to the exhibition's largest architectural scale model of the treated area of Doha.

Eng. Issa M. Al Mohannadi, Chief Executive Officer of DOHALAND, commented on the company's participation in EXPO REAL by emphasising the country's impact on the international stage and the interest on the

'Musheireb' project shown by visitors and media alike, focussing on the opportunity to represent Qatar as a promoter for development and sustainability in the region. In addition, he participated alongside other high profile industry experts as a keynote speaker at the EXPO REAL Forum, which is considered to provide the most significant information exchange in the commercial Real Estate sector, as well as granting insights into the latest developments and themes of the Real Estate industry. In this forum, Eng. Issa M. Al Mohannadi used this

opportunity to stress on the 'Musheireb' project's function as a role model for international architecture, guiding to a sustainable, community focused, environmentally friendly and visual masterpiece of modern Qatari architecture.



DOHALAND stand at Expo Real 2010 in Munich

Qatar Airways best airline in Middle East

Qatar Airways' global ranking among more than 200 international airlines rose from fourth place last year to number three in the world. Moreover, the airline took the title for Best Airline in the Middle East for a fifth consecutive year.

At the Skytrax World Airline Awards 2010, that took place in Hamburg, Qatar Airways won the award for the World's Best Business Class and Business Class catering. The Airline further became the first to receive the Staff Service Excellence Award for the Middle East. The Awards emphasise Qatar Airways' competitiveness and dominance in a region which is known for several world-class airlines.

Qatar Airways also announced plans to expand flights to Germany to four destinations. Currently operating Berlin and Munich daily and Frankfurt with 10 flights a week, the destination Stuttgart, known as the 'cradle of the automobile

industry', will be served three times a week, beginning March 2011. Stuttgart, located in southwest Germany with a metropolitan area of over five million inhabitants is home to automobile giants like Mercedes-Benz and Porsche, which is the majority shareholder of Volkswagen AG. Simultaneously Qatar Airways will increase its Services to Munich from daily flights to 11 services a week from April 2011. With the new flights and additional service, Qatar Airlines will operate 31 flights a week non-stop from Doha to the four destinations across Germany.

According to Qatar Airways' Chief Executive Officer Akbar Al Baker the German expansion was long-awaited and demonstrated the airlines commitment to one of Europe's biggest and strategically important markets. Qatar Airways will therefore operate 182 flights a week to cities across Europe by March next Year.

News in brief

Tender for International Bank of Qatar headquarter

The International Bank of Qatar (IBQ) tenders its headquarter building in Doha and has invited companies to submit bids for the main construction contract on the tower project until 12th December 2010. The tower will be 225 metres high and will contain 32 floors in addition to five basement levels. The total project area will be about 35,000 square metres, located on Al-Taawon Street, near the Qatar Olympics building.

The bank headquarter project is the second of its kind Doha is currently tendering. The Qatar National Bank (QNB) will build its 510 metre high headquarter containing 101 floors with total build-up area of 235,000 square metres.

The project includes five basement levels, 88,000 square metres of parking, 9,000 square metres for the entrance and banking hall and 138,000 square metres of office space. It will be one of the world's tallest buildings after its completion.

Production starts at QICC cable plant

Qatar International Cable Company (QICC), located at Mesaieed Industrial City, starts commercial production in the new cable plant, which is focused on the manufacture of low, medium as well as low-end and high-voltage power cables for energy infrastructure and building projects in addition to special cables for the oil and gas industry.

The new QICC plant is one of the largest in the MENA region and allows considerable expansion in production capacity as demand increases.

Qatar most competitive in MENA Region

According to the Global Competitiveness Report 2010-2011, released by the World Economic Forum (WEF), Qatar is the most competitive economy in the MENA region. The WEF's Global Competitiveness Index places all GCC states among the top 40 most competitive countries in the world, ranking Qatar 17th respectively.

Relatively unharmed by the global crisis, Qatar's strong competitiveness relies on high-quality institutional frameworks, a stable macroeconomic environment and an efficient goods market, which will increase economic growth by 18.5% this year, as the index projected.

Other states in the MENA region: Saudi Arabia moved up 7 places to rank 21st, Tunisia sits in 32nd position, followed by Jordan 65th, Iran 69th, Morocco 75th, Egypt 81st, Algeria in 86th, Lebanon in 92nd, Syria in 97th and Libya in 100th ranking.

QCIC to begin operating

The Qatar Credit Information Centre (QCIC) will start to operate in December 2010. The centre is designated to support sustainable growth of credit next to giving analytical data to the banking sector. Therefore it is intended to offer a better investment climate for domestic as well as foreign investors by enhancing efficiency and improving the infrastructure of the banking sector.

The establishment of such complementary institutions has been accompanied by several laws and regulations for the purpose to help financial stability hence to enhance the investment climate.

Qatar records highest fiscal surplus in 2009 / 2010

The Global Investment House (GIH) pronounced the highest budget surplus of 16% this year in a study on Qatar, due to a surge in non-oil revenue in the country. This rise to QR 46.3 bn (approximately EUR 9,5 bn) is largely attributed to the diversified economy as non-oil revenues are projected to further increase by 39.8%, while total government revenues are expected to rise by 9.7% by the end of this year.

Additionally, the country's GDP per capita income will reach its peak with around USD 82.357 and thereby maintain Qatar's position as one of the wealthiest nations worldwide.

Service for QGBF-Members:

Important information upon request:

- Industrial development in Qatar
- Generating investment opportunities in Qatar
- Conducting business events in Qatar
- The regulation of foreign capital investment in economic activity

Free for QGBF-MEMBERS

Please return by fax:

+49 (0)30 - 20641010

or email: qgbf@qatar-german-business-forum.com

Please send us information on:

Our Membership Number:

Company / Address:

Job Opportunities

QatarQas

Analyzer Engineer
Condition Monitoring Engineer
Corporate Planning Analyst
Electrical Engineer
Financial Reporting Analyst
Gas Marketer
Head of Shutdown
Instrument Engineer
Operation Superintendent
OJT Instructor
Onshore Production Analyst
Plant Inspector
Reservoir Analyst
Senior Buyer
Senior Corrosion Engineer
Senior Facilities Engineer
Senior Hydrocarbon Allocations Engineer
Senior LNG Sales Administrator
Senior Production & Sales Planner
Simulator Engineer
Simulator Instructor
Technical Superintendent
For more Information please refer to:
<http://www.qatargas.com>

Qtel

Technical Officer- Transmission
Assistant Manager – Sales Technical Support & Development
Senior Manager – Data Switching
Network Administrator
Specialist Fixed Assets
Mechanic 2 Power Plant
Outsource Contract Administrator
Computer Auditor
Senior Technical Auditor
Senior Analyst Business Process
Lead Technical Auditor
Senior Foreman Building Maintenance
Manpower Planning Specialist
ICT Senior Manager
For more Information please refer to:
<http://www.qtel.qa>

Qatar Petroleum

Technical Planning Advisor
Internal Auditor
Chief Financial Officer
Investment Planning Officer
Strategic Planning Advisor
Senior Accountant
Senior Project Evaluator

Economic Analyst
Senior Business Developer
Senior LNG Marketing Specialist
LNG Shipping Specialist
QP LNG Marketing Team Leader
LNG Market Analyst
PR Advisor
Technical Expert
Senior Contracts Engineer
Business Systems Analyst
Senior Contracts Specialist
Chief Accounting Assistant
Foreman (Electrical)
Business Relation Officer
Contracts & Materials Coordinator
Process Instructor
For more Information please refer to:
<http://www.qp.com.qa>

Exhibitions

Qatar Education Fair
Space: 5.000m²
Date: 10-11 Nov. 2010
Web: www.qmdi.com.qa

Doha furniture and Decoration Exhibition
Space: 10.000m²
Date: 10-13 Nov. 2010
Web: www.ug4project.com

Doha 18th Int. Book Fair
Space: 15.000m²
Date: 25 Nov. - 4 Dec. 2010
Web: www.ifpqatar.com

Special Needs Exhibition
Space: 5.000m²
Date: 12-14 Dec. 2010
Web: www.focusgroup-qa.com

Finance and Investment Exhibition
Space: 10.000m²
Date: 20-22 Dec. 2010
Web: www.marayaqatar.com

Business Contacts

We would like to publish the following business enquiry:

[company/address/phone/fax/email](#)

Please return to fax: **+49 30 20641010**
or email:

qgbf@qatar-german-business-forum.com

Tenders

Supply of animal feeds for natural Reserves for one year for the Ministry of Environment
CD: 29/11/2010

Maintenance of Doha roads for the number of fourteen area for the Ministry of Municipal Affairs & Agriculture
CD: 29/11/2010

Construction and Maintenance of a park at Industrial areas Dept. location for the Ministry of Energy and Industry
CD: 06/12/2010

Maintenance of Al Rayyan roads for the number of thirteen area for the Ministry of Municipal Affairs & Agriculture
CD: 06/12/2010

Supply of stationery and office materials for the General Administration of Costums
CD: 19/12/2010

Supply equipment for the main storage for the Supreme Council for Judiciary
CD: 19/12/2010

Supply of office furniture for a period of two calendar years Supply-demand System for the Ministry of Municipal Affairs & Agriculture
CD: 19/12/2010

The work of maintenance of air conditioning for several mosques zones Umm Salal Mohammed, Umm Salal Ali
CD: 19/12/2010

For further information please contact:

Email: qgbf@qatar-german-business-forum.com

or Fax: **+49 30 20641010**

Please give name, company, address, phone, fax and email

Only for members of NUMOV (German Near and Middle East Business Association) and QGBF (Qatar-German-Business-Forum)

Relevant Addresses

H.H. The Amir's Manager Office
Tel: +974 4388888

Ministries

Ministry of Communication & Transport
P.O. Box 22228, Doha - Qatar
Tel: +974 4464644, Fax: +974 4837673/1611

Ministry of Defence
P.O. Box 37, Doha - Qatar
Tel: +974 4614111, Fax: +974 4324743

Ministry of Economy & Commerce
P.O. Box 22355, Doha - Qatar
Tel: +974 4945555, Fax: +974 4411112

Ministry of Education
P.O. Box 80, Doha - Qatar
Tel: +974 4941111, Fax: +974 4413886

Ministry of Electricity & Water
P.O. Box 41, Doha - Qatar
Tel: +974 4845555, Fax: +974 4845496

Ministry of Augaf & Islamic Affairs
P.O. Box 422, Doha - Qatar
Tel: +974 4470777, Fax: +974 4470766

Ministry of Energy & Industry
P.O. Box 2599, Doha - Qatar
Tel: +974 4846444, Fax: +974 4832024

Ministry of Finance
P.O. Box 83, Doha - Qatar
Tel: +974 4461444, Fax: +974 4413617

Ministry of Foreign Affairs
P.O. Box 250, Doha - Qatar
Tel: +974 4334334, Fax: +974 4324131/4418321

Ministry of Interior
P.O. Box 920, Doha - Qatar
Tel: +974 4330000, Fax: +974 4443750

Ministry of Justice
P.O. Box 4696, Doha - Qatar
Tel: +974 836222, Fax: +974 4832868

Ministry of Municipal Affairs & Agriculture
P.O. Box 2727, Doha - Qatar
Tel: +974 4336336, Fax: +974 4430239/4114868

Ministry of Public Health
P.O. Box 42, Doha - Qatar
Tel: +974 4468468, Fax: +974 4414777

Government Organisations

Qatar Chamber of Commerce & Industry
P.O. Box 402, Doha - Qatar
Tel: +974 4559111, Fax: +974 4661693

Central Tenders Committee
P.O. Box 1908, Doha - Qatar
Tel: +974 4378123, Fax: +974 4439360

Qatar Central Bank
P.O. Box 1234, Doha - Qatar
Tel: +974 4456456, Fax: +974 4430490

Planning Council
P.O. Box 1855, Doha - Qatar
Tel: +974 4381227, Fax: +974 4381298

Qatar National Olympic Committee
P.O. Box 7494, Doha - Qatar
Tel: +974 4454444, Fax: +974 4415111

Qatar Telecom
P.O. Box 217, Doha - Qatar
Tel: +974 4300000, Fax: +974 4414141

Qatar Broadcasting Service
P.O. Box 1414, Doha - Qatar
Tel: +974 4894201, Fax: +974 4894202

Embassies

Embassy of the Federal Republic of Germany
P.O. Box 3064, Doha - Qatar
Tel.: +974 4876959/4861066/4876131, Fax: +974 4876949

Embassy of the State of Qatar to the Federal Republic of Germany
Hagenstr. 56, 14193 Berlin, Germany
Tel.: +49 308978430, Fax: +49 30 897843181

Qatar - German - Business - Forum
Doha - Berlin
E-Mail: QGBF@Qatar-German-Business-Forum.com
Tel.: +49 30 20641012, Fax: +49 30 20641010

Board of the German Near and Middle East Association / Nah- und Mittelost-Verein e.V. - Founded 1934 in Berlin

HONORARY CHAIRMAN
Dr. Gerhard Schröder
Former Chancellor of the Federal Republic of Germany

CHAIRMAN
Martin Bay
Chairman of the Board of Managing Directors
DB International, German Railway Group

CEO AND DEP. CHAIRPERSON

Helene Rang
Proprietor
Helene Rang & Partner

DEPUTY CHAIRMEN

Dr. Martin Herrenknecht
Chairman of the Board
Herrenknecht AG

Dr. Norbert Kloppenburg
Member of the Board, KfW Bankengruppe

Bernd Romanski
Member of the Management Board
HOCHTIEF Facility Management GmbH

Jens-Ove Stier
Managing Director, Winterstein Kontor GmbH

BOARD MEMBERS

Martin Bachmann
Member of the Board of Executive Directors
Wintershall Holding AG

Erik Bettermann
Chairman Deutsche Welle

Jürgen Chrobog
Chairman of the Board, BMW Stiftung Herbert Quandt
Secretary of State (ret.)

Burkhard Dahmen
Member of the Board, SMS Siemag AG

Klaus Eberhardt
Chairman of the Board, Rheinmetall AG

Dr. Bernd Eisenblätter
Managing Director
GTZ, Gesellschaft für Technische Zusammenarbeit

Joachim Enenkel
Member of the Board, Bilfinger Berger SE

Dieter Ernst
Chairman of the Board
Berlinwasser International AG

Jürgen Fitschen
Member of the Management Board
Deutsche Bank AG

Michael Glos, MdB
Former Federal German Minister
of Economics and Technology
Member of the Federal German Parliament

Marc Hall
Managing Director, Bayerngas GmbH

Joachim Hörster, MdB
Member of the Federal German Parliament

Elke Hoff, MdB
Member of the Federal German Parliament

Dr. Peter A. Kaemmerer
Member of the Executive Board
Landesbank Baden-Württemberg

Michael Ludwig
Member of the Executive Board Verbundnetz Gas AG

Martin Marsmann
Head of International Business, UniCredit Bank AG

Hartmut Mehdorn
Chairman of the Board (ret.), Deutsche Bahn AG

Günther Mull
Managing Director, DERMALOG Identification Systems GmbH

Marc Neumann
Chairman of the Board of Managing Directors
Ferrosaal Industrieanlagen GmbH

Jürgen Sander
Managing Director, VEM motors GmbH

Maria-Elisabeth Schaeffler
Proprietor, Ina-Holding Schaeffler KG

Paul Schockemöhle
Proprietor, Paul Schockemöhle, Pferdehaltung GmbH

Werner Schoeltzke
Proprietor, ENTRACON

Prof. Dr. Rainer Schwarz
CEO, Berlin Airports

Dr. Monika Wulf-Mathies
Former Member of the European Commission
Proprietor, wulf.mathies.consult

Honorary Member of the Board 1998 - 2005

Hans-Jürgen Wischniewski †
Federal Minister/Minister of State (ret.)

Imprint

Qatar - German - Business - Forum ©

المنتدى القطري الألماني للأعمال

Founded by NUMOV

German Near and Middle East Association /

Nah- und Mittelost-Verein e.V.

Publisher:

Qatar - German - Business - Forum
Doha - Berlin

E-Mail:

QGBF@Qatar-German-Business-Forum.com

HeleneRang@Qatar-German-Business-Forum.com

Internet: www.qatar-german-business-forum.com

Tel.: +49 (0)30 - 20641012

Fax: +49 (0)30 - 20641010

Issue No. 3

December 2010

published: trimonthly

**Publishing Director/
Chief Editor:**
Helene Rang

Deputy Chief Editor:
Abdurrahim Güleç

Head of Editorial Team of this Issue:
Alina Mambrey

Editors:
Peter Dingens, May Elmahdi, Ghassen Guiga,
Sonja Hargens, Susen Hollmig, Dr. Klaus-Dieter von Horn,
Alina Mambrey, Agnes Schier, Alexander Rieper,
Manuela Rost, Ludwig Schulz, Sebastian Sons,
Tom Wells, Karl Heinz Wittek

Further Assistance:
Ahmad Nosrati

Layout:
Hui Pieng Lie, Alina Mambrey

printed by
Brandenburgische Universitätsdruckerei und Verlags-
gesellschaft mbH, Potsdam

We thank the following institutions for their support:
Qatar Foundation
DB International

Articles appearing in this magazine may be reproduced
with authorization of the Qatar - German - Business -
Forum, provided the source is acknowledged. Articles
published in this magazine reflect the personal views of
their authors, and not necessarily those of the magazine.



Pablo Castagnola, THSRC

DB International: innovative and economic mobility and transportation solutions

Project development, consulting and engineering for rail-bound systems

The railway know-how of the Deutsche Bahn is renowned world-wide. International clients benefit from our experience for their transport projects – from conception through to realisation. More mobility and frictionless transport. Our goal is to provide every client all services from a single source – through to taking over operator responsibility.

Our ambitious and fascinating international projects offer interesting career opportunities. To reinforce our teams around the world, we are constantly looking for motivated young professionals and accomplished experts.

Further Information
www.db-international.de

DB. On track for tomorrow.

Tomorrow we open frontiers
Tomorrow is rooted here



القاعدة القطرية
Qatar Foundation
الترقية والعلوم وتنمية المجتمع
for education, science and community development

EDUCATION:

QATAR ACADEMY
QATAR ACADEMY AL KHOR
QATAR LEADERSHIP ACADEMY
THE LEARNING CENTER SCHOOL
ACADEMIC BRIDGE PROGRAM
VIRGINIA COMMONWEALTH UNIVERSITY in Qatar
WEILL CORNELL MEDICAL COLLEGE in Qatar
TEXAS A&M UNIVERSITY at Qatar
CARNEGIE MELLON UNIVERSITY in Qatar
GEORGETOWN UNIVERSITY
School of Foreign Service in Qatar
FACULTY OF ISLAMIC STUDIES
NORTHWESTERN UNIVERSITY in Qatar

SCIENCE & RESEARCH:

QATAR SCIENCE & TECHNOLOGY PARK
QATAR NATIONAL RESEARCH FUND
SIDRA MEDICAL AND RESEARCH CENTER
RAND-QATAR POLICY INSTITUTE

COMMUNITY & HEALTH:

AL SHAQAB
REACH OUT TO ASIA
THE SOCIAL DEVELOPMENT CENTER
QATAR DIABETES ASSOCIATION
CULTURAL DEVELOPMENT CENTER
DOHA INTERNATIONAL INSTITUTE
For Family Studies and Development
AL JAZEERA CHILDREN'S CHANNEL
THE DOHA DEBATES
QATARDEBATE
LAKOM AL KARAR
QATAR PHILHARMONIC ORCHESTRA

JOINT VENTURE:

FITCH QATAR
QATAR MICE DEVELOPMENT INSTITUTE
QATAR NATIONAL CONVENTION CENTER
VODAFONE QATAR
MEEZA
BLOOMSBURY QATAR FOUNDATION PUBLISHING